



TOC THINKING PROCESS WORKSHOP

Workshop on problem solving and conflict resolution

5-6 September 2023 | Online

Dr. Eli Goldratt, the creator of TOC, was an author, scientist, and business leader. But he was, first and foremost, a thinker who provoked others to think. The real strength of TOC lies in its Thinking Processes, that were first introduced in Goldratt's book *Its Not Luck (or The Goal II)*. TOC Thinking Processes are highly effective management tools that enable individuals to resolve significant issues in any domain, without making a compromise. Several organizations have used these to empower their employees, and that has in turn led to quicker, improved decision-making, breaking silo mentality, and challenging deep-rooted mindsets.

The fundamental belief of TOC is that erroneous assumptions hold us back from realizing our full potential. Thinking Processes provide a step-by-step methodology to surface the limiting assumptions,

JOIN THIS WORKSHOP to build skills in the areas of problem solving and change management. Our past workshops have been attended by senior leaders from companies such as *Airtel, ITC, Aditya Birla Group, Dr. Reddy's, Kurlon, Tata AIG, Flipkart, Accenture, Honeywell, Wipro*, to name a few.



What I mean by Inherent Simplicity is that reality, any part of reality, is governed by very few elements, and that any existing conflict can be eliminated.



METHODOLOGY

- The workshop duration will be 8 hours, with 4 modules of 2 hours each.
- The workshop will be conducted virtually via Zoom.
- It will be a highly interactive workshop. All participants need to join from a laptop/ computer, keep their VIDEO ON during the session.

AGENDA

Module 1	<ul style="list-style-type: none">• Fundamental Beliefs of TOC• Un-Desirable-Effect (UDE) characteristics• Verbalizing UDEs correctly
Module 2	<ul style="list-style-type: none">• Is the UDE worth resolving?• Understanding cloud/ conflict diagram• Translating UDE into a cloud/ conflict diagram
Module 3	<ul style="list-style-type: none">• Surfacing hidden assumptions between effect and cause• Challenging Assumptions• Generating injections/ solutions
Module 4	<ul style="list-style-type: none">• Evaporating the cloud (resolving the conflict)• Creating an implementation plan

FACILITATOR



RAVI GILANI
FOUNDER & MANAGING CONSULTANT
GOLDRATT BHARAT

Ravi Gilani introduced TOC (Theory of Constraints) to Indian companies in 1998. He is the only Indian citizen to receive the Lifetime Achievement Award from TOCICO for his contribution to the industry.

Prior to founding Goldratt Bharat, Ravi was the Chief Consultant at ECS Limited. During his consulting career of over 25 years, Ravi has consulted for several organizations, such as L&T, Godrej & Boyce, Eicher, Sona Okegawa, Alstom, Paharpur Cooling Towers, ABB, Tata Boeing, Tata Advanced Systems, Hyva, Thomson Press, Hindustan Zinc to name a few. He gained valuable hands-on experience for 21 years in operations in the automobile industry (Tata Motors and Eicher).

Ravi is an alumnus of IIT Delhi. He enjoys striving for the impossible by challenging sacred assumptions and simplifying complexity. He has presented case studies at several international forums and industry bodies such as YPO, Halogen Singapore, PHDCCI, IEEMA, TOC Practitioners Alliance and many more. Ravi has also been associated with IIT Delhi and SP Jain Business school as a guest faculty.

Date & Time: 5-6 September 2023 (Tuesday and Wednesday)
11:30 am - 1:30 pm and 2:30 - 4:30 pm

Who should attend: Business Leaders, Functional heads, HR Heads, Start up Entrepreneurs, Product Managers.

Investment: Rs. 30,000 + 18% GST per participant
(USD 375 per participant for those joining from outside India)

Registration of participants will be confirmed upon receipt of payment.
Register here: <https://forms.gle/xKLTUcJHa33199X39>

Contact us: esha@goldrattbharat.in; +91 97402 99804;
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CLIENT TESTIMONIALS



TOC Thinking Processes have become a part of my life. It has brought about great clarity of thought and led me to subordinate all objectives to a higher goal. I have become less fearful and always think of 'why not' rather than why.

Mr. Vimal Mahendru

Vice President, IEC (International Electrotechnical Commission)



This method is very valuable in redesigning some of our processes to make them more customer friendly. The changes that we have been able to make, have allowed us to improve our performance manifold in areas of project delivery and a few other key processes.

Mr. Raghunath Mandava

Former CEO, Airtel Africa

PAST PARTICIPANTS

Kurl-on



Honeywell



accenture



ADITYA BIRLA GROUP

Dr.Reddy's

